

## International Business and Trade Program

The International Business and Trade major prepares students to contribute to organizations and communities in a global business environment.

### International Business & Trade Required Courses

A minimum 120 credit hours are required for the degree. Other administrative requirements will be needed; see the University Catalog for detailed requirements.

#### Intellectual Foundation Program (IFP) \*

English I	ENC 1101
English II	ENC 1102 (Pre: ENC 1101)
Society and Human Behavior	6 credits (3 credits met by ECO requirement)
Natural Science	6 credits (one course with a lab)
Math & Quantitative Reasoning	6 credits (met with MAC2233 and STA2023)
Global Citizenship	6 credits
Creative Expression	6 credits

\*Students admitted to FAU prior to fall 2009, see the [General Education](#) requirements. Students who have earned an AA (Associate of Arts) degree from a regionally accredited Florida Public Institution will be deemed to have met the IFP.

#### Pre-Professional Business Courses (Minimum grade of "C")

Accounting I (Financial)	ACG 2021 (Pre: 30 credits)
Accounting II (Managerial)	ACG 2071 (Pre: ACG 2021 with grade of "C" or better)
Macroeconomics	ECO 2013 (Pre: 30 credits)
Microeconomics	ECO 2023 (Pre: 30 credits)
Methods of Calculus	MAC 2233 (Pre: College algebra or see math dept.)
Introductory Statistics	STA 2023 (Pre: Liberal arts math 1 or see math dept.)
Information Systems Fundamentals	ISM 2000

#### Business Core (Pre: 60 credits, except for ENC 3213) (Minimum grade of "C")

Mgmt & Organizational Behavior	MAN 3025
Marketing Management	MAR 3023 (Pre: ECO 2013 & 2023)
Financial Management	FIN 3403 (Pre: ACG 2021 & 2071)
Writing for Management	ENC 3213 (Pre: ENC 1101 & 1102)
1 International Economics Course	ECS 3013, ECO 4713 or ECO 4704 (Pre: ECO 2013 & 2023, or ECO 3003)
Quantitative Methods in Admin	QMB 3600 (Pre: MAC 2233 & STA 2023)
Management information Systems	ISM 3011 (Pre: ISM 2000)
Business Law I	BUL 4421
Operations Management	MAN 3506 (Pre: MAN3025; & QMB 3600 with "C" or better)
Global Strategy and Policy	MAN 4720 (Pre: 90 credits & see catalog)

#### Business Electives

The INBT major requires a minimum of 51 credits of upper-division (#3000 +) college of business courses (excluding ENC3213). Most INBT majors will need an additional 6 credits (2 courses) of upper-division business hours beyond the Business Core and the INBT Major to fulfill this requirement.

**International Business & Trade Major** (Pre: 60 credits) (Minimum grade of "C")

Cross-Cultural Human Relations & Negotiations	MAN 3611
International Business	MAN 3600
International Finance	FIN 4604 (Pre: FIN 3403)
International Marketing	MAR 4156 (Pre: MAR 3023)
Global Business Operations	MAN 4602 (Pre: MAN 3600, FIN 3403, & MAR 3023)

+ **Foreign Language** - 8 credits, 2 college semesters of the same foreign language, **or** equivalent competency (See catalog under Foreign Language Graduation Requirement)

+ **International Cognate** - ONE course from the following:

Law of International Trade	BUL 4461 (Pre: BUL 4421)
Insurance/Reinsurance: Global...Challenges	RMI 4423 (Pre: RMI 3011)
Global Supply Chain Management	MAN 4597 (Pre: MAN 3506)
Int'l. Healthcare Systems	HSA 4124 (Pre: HSA 3111)
Foreign language course	3000 + (See catalog)
Global Electronic Commerce	MAR 4724 (Pre: MAR 3023)
Contemporary Issues in Latin Am. & the Caribbean	MAN 4660 (Pre: 90 credits & see catalog)
International Economic courses (Non Bus. Core):	ECS 3013, ECO 4713, or ECO 4704 (Pre: ECO 2013 & 2023, or ECO 3003)

*The Following International Cognate options are not in traditional classroom settings:*

Study Abroad or Foreign Seminar	(See advisor: Dana Ott)
3 credits International Internship	(See the College of Business Career Resource Center)
Directed Independent Study	(See advisor for details)