

## Management, Small Business/Entrepreneurship

Programs within the Department of Management, International Business & Trade and Entrepreneurship develop future leaders who are skilled in the art of managing in a global business environment.

**Management Required Courses** (including option for Small Business/ Entrepreneurship). A minimum 120 credit hours are required for the degree. Other administrative requirements will be needed; see the University Catalog for detailed requirements.

### **General Education**\*

English I	ENC 1101
English II	ENC 1102 (Pre: ENC 1101)
Humanities	6 credits (Transfer students may not take WOH2012 at FAU as a humanity)
Natural Science	6 credits (Some examples listed in "Core Curriculum" link below)
Social Science	6 credits (met with micro and macroeconomics)

\*Students admitted to FAU as Freshman (0-29 credits) are under the [Core Curriculum](#), which requires an additional course in humanities, an additional course in social science, and a natural science lab.

### **Pre-Professional business Courses** (Minimum grade of "C")

Accounting I (Financial)	ACG 2021 (Pre: 30 credits)
Accounting II (Managerial)	ACG 2071 (Pre: ACG 2021 with grade of "C" or better)
Macroeconomics	ECO 2013 (Pre: 30 credits)
Microeconomics	ECO 2023 (Pre: 30 credits)
Methods of Calculus	MAC 2233 (Pre: College algebra or see math dept.)
Introductory Statistics	STA 2023 (Pre: Liberal Arts Math 1 or see Math Dept.)
Information Systems Fundamentals	ISM 2000 (Pre: 30 credits)

### **Business Core** (Pre: 60 credits, except for ENC 3213) (Minimum grade of "C")

Business Law I	BUL 4421
Management Information Systems	ISM 3011 (Pre: ISM 2000)
Writing for Management	ENC 3213 (Pre: ENC 1101 & 1102)
Quantitative Methods in Admin	QMB 3600 (Pre: MAC 2233 & STA 2023)
Mgmt & Organizational Behavior	MAN 3025
Marketing Management	MAR 3023 (Pre: ECO 2013 & 2023)
Financial Management	FIN 3403 (Pre: ACG 2021 & 2071)
Money & Banking	ECO 4223 (Pre: ECO 2013 & 2023)
<b>or</b> Managerial Economics	<b>or</b> ECP 3703 (Pre: STA 2023; & either ECO 2013 & 2023, or ECO 3003)
3 credits of Int'l. Perspective Course	met by required major course
Operations Management	MAN 3506 (Pre: MAN 3025 & QMB 3600)
Global Strategy and Policy	MAN 4720 (Pre: 90 credits & see catalog)

### **Business Electives**

The Management major requires a minimum of 51 credits of upper-division (#3000 +) college of business courses (excluding ENC3213). Most Management majors will need 9 additional credits of upper-division business courses beyond the Business Core and the Management Major Courses to fulfill this requirement.

**Management Major Required Courses - select one Option:** (min grade of "C" for all options)

**General Management Option** (Pre: 60 credits)

Personnel Administration                      MAN 4301 (Pre: MAN 3025)  
International Business                         MAN 3600  
Advanced Managerial Finance                 FIN 4424 (Pre: FIN 3403)  
Marketing Strategy                              MAR 4803 (Pre: 90 credits and MAR 3023)

Plus one of the following courses:

    Introduction to Small Business/ Entrepreneurship    MAN 4802  
    Cross-Cultural Human Relations & Negotiations     MAN 3611 (Pre: See catalog)  
    Operations Management Applications                    MAN 4504 (Pre: MAN 3506)

**-OR-**

**Small Business/ Entrepreneurship Option** (Pre: 60 credits)

Introduction to Small Business/Entrepreneurship    MAN 4802  
Seminar in Small Business/Entrepreneurship        MAN 4804 (Pre: MAN 4802 or Permission of Prof.)  
International Business                             MAN 3600  
Advanced Managerial Finance                    FIN 4424 (Pre: FIN 3403)  
Retail Management                                 MAR 4231 (Pre: MAR 3023)

**Human Resources Option** (Pre: 60 credits)

**(discontinued as of Fall 2005 - Posted only for students who are finishing this option)**

Personnel Administration                      MAN 4301 (Pre: MAN 3025)  
Labor Relations                                 MAN 4401 (Pre: MAN 3025)  
Human Resources Development                 MAN 4350 (Pre: MAN 3025 & MAN 4301)  
International Business                         MAN 3600  
Managing Organiz. Rewards & Compensation     MAN 4310 (Pre: MAN 3025 & MAN 4301)