

Management and Small Business/Entrepreneurship

The Department of Management Programs develops future leaders who are skilled in the art of management within a global business environment.

Management Required Courses (including option for Small Business/ Entrepreneurship). A minimum 120 credit hours are required for the degree. Other administrative requirements will be needed; see the University Catalog for detailed requirements.

Intellectual Foundation Program (IFP) *

English I	ENC 1101
English II	ENC 1102 (Pre: ENC 1101)
Society and Human Behavior	6 credits (3 credits met by ECO requirement)
Natural Science	6 credits (one course with a lab)
Math & Quantitative Reasoning	6 credits (met with MAC2233 and STA2023)
Global Citizenship	6 credits
Creative Expression	6 credits

*Students admitted to FAU prior to fall 2009, see the [General Education](#) requirements. Students who have earned an AA (Associate of Arts) degree from a regionally accredited Florida Public Institution will be deemed to have met the IFP.

Pre-Business Foundation Courses (Minimum grade of "C")

Accounting I (Financial)	ACG 2021 (Pre: 30 credits)
Accounting II (Managerial)	ACG 2071 (Pre: ACG 2021 with grade of "C" or better)
Macroeconomics	ECO 2013 (Pre: 30 credits)
Microeconomics	ECO 2023 (Pre: 30 credits)
Methods of Calculus	MAC 2233 (Pre: College algebra or see math dept.)
Introductory Statistics	STA 2023 (Pre: Liberal Arts Math 1 or see Math Dept.)
Information Systems Fundamentals	ISM 2000

Business Core (Pre: 60 credits, except for ENC 3213) (Minimum grade of "C")

Mgmt & Organizational Behavior	MAN 3025
Marketing Management	MAR 3023 (Pre: ECO 2013 & 2023)
Financial Management	FIN 3403 (Pre: ACG 2021 & 2071)
Writing for Management	ENC 3213 (Pre: ENC 1101 & 1102)
Money & Banking	ECO 4223 (Pre: ECO 2013 & 2023)
or Managerial Economics	or ECP 3703 (Pre: STA 2023; & either ECO 2013 & 2023)
Quantitative Methods in Admin	QMB 3600 (Pre: MAC 2233 & STA 2023)
Management Information Systems	ISM 3011 (Pre: ISM 2000)
Business Law I	BUL 4421
3 credits of Int'l. Perspective Course	met by required major course
Operations Management	MAN 3506 (Pre: MAN3025; & QMB 3600 with "C" or better)
Global Strategy and Policy	MAN 4720 (Pre: 90 credits; and MAN 3025, MAR 3023, FIN 3403, and QMB 3600)

Business Electives

The Management Major requires a minimum of 51 credits of upper-division (#3000 +) college of business courses (excluding ENC 3213). Most Management majors will need 9 additional credits (3 courses) of upper-division business courses beyond the Business Core and the Management Major Courses to fulfill this requirement.

Management Major Required Courses - select ONE OPTION: (min grade of "C" for all options)

General Management OPTION (Pre: 60 credits)

Personnel Administration MAN 4301 (Pre: MAN 3025)
International Business MAN 3600
Advanced Managerial Finance FIN 4424 (Pre: FIN 3403 and ISM 3011)
Marketing Strategy MAR 4803 (Pre: 90 credits and MAR 3023)

Plus one of the following courses:

 Small Business Management/ Entrepreneurship ENT 4024
 Cross-Cultural Human Relations & Negotiations MAN 3611 (Pre: See catalog)
 Operations Management Applications MAN 4504 (Pre: MAN 3506)

-OR-

Small Business/ Entrepreneurship OPTION (Pre: 60 credits)

Small Business Management/ Entrepreneurship ENT 4024
Seminar in Small Business/ Entrepreneurship ENT 4934 (Pre: ENT 4024 or Permission of Prof.)
International Business MAN 3600
Advanced Managerial Finance FIN 4424 (Pre: FIN 3403 and ISM 3011)
Retail Management MAR 4231 (Pre: MAR 3023)